

# Property Valuation Report

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## Catoctin

50 Catoctin Circle

Asset Type: office | Gross Area: 50,000 SF

## Executive Summary

|                      |              |
|----------------------|--------------|
| Net Operating Income | \$1,053,564  |
| Implied Value        | \$17,559,400 |
| Unlevered IRR        | 3.4%         |
| Levered IRR          | 0.4%         |
| DSCR                 | 1.72x        |
| Equity Multiple      | 1.01x        |
| Net Sale Proceeds    | \$7,725,852  |

## Income Statement

|                               |                    |
|-------------------------------|--------------------|
| Gross Potential Rent          | \$1,305,000        |
| Less: Vacancy (5.00%)         | (\$65,250)         |
| Less: Credit Loss (1.00%)     | (\$13,050)         |
| Plus: Other Income            | \$0                |
| <b>Effective Gross Income</b> | <b>\$1,226,700</b> |

## Operating Expenses

|                                 |                  |
|---------------------------------|------------------|
| Insurance                       | \$40,000         |
| Real Estate Taxes               | \$35,000         |
| Repairs & Maintenance           | \$36,801         |
| Utilities                       | \$24,534         |
| Management Fee (3.00%)          | \$36,801         |
| <b>Total Operating Expenses</b> | <b>\$173,136</b> |

## Capital Costs

|                                      |                  |
|--------------------------------------|------------------|
| Tenant Improvements (TI) (\$5.00/SF) | \$250,000        |
| Leasing Commissions (LC) (\$1.00/SF) | \$50,000         |
| Capital Expenditures (CapEx)         | \$85,000         |
| <b>Total Capital Costs</b>           | <b>\$385,000</b> |

## Net Operating Income

## Property Valuation Report

|                                      |                    |
|--------------------------------------|--------------------|
| Effective Gross Income               | \$1,226,700        |
| Less: Total Expenses                 | (\$173,136)        |
| <b>Net Operating Income (Year 1)</b> | <b>\$1,053,564</b> |

### Debt Analysis

|                      |              |
|----------------------|--------------|
| Loan Amount          | \$10,535,640 |
| Interest Rate        | 5.80%        |
| Annual Debt Service  | \$611,067    |
| <b>DSCR</b>          | <b>1.72x</b> |
| Loan Balance at Exit | \$10,535,640 |

### Valuation & Exit Analysis

|                                |                    |
|--------------------------------|--------------------|
| Year 1 NOI                     | \$1,053,564        |
| Exit Cap Rate                  | 6.00%              |
| Implied Value (NOI / Cap Rate) | \$17,559,400       |
| Hold Period                    | 3 years            |
| Exit Year NOI                  | \$1,118,051        |
| Reversion Value                | \$18,634,176       |
| Less: Sales Costs (2.00%)      | (\$372,684)        |
| <b>Net Sale Proceeds</b>       | <b>\$7,725,852</b> |

### Investment Returns

|                                |              |
|--------------------------------|--------------|
| Initial Investment             | \$19,155,709 |
| Initial Equity                 | \$8,620,069  |
| Unlevered IRR                  | 3.41%        |
| Unlevered Equity Multiple      | 1.10x        |
| <b>Levered IRR</b>             | <b>0.44%</b> |
| <b>Levered Equity Multiple</b> | <b>1.01x</b> |

### Lease Expiration Schedule

| Tenant     | Area (SF) | Annual Rent | Lease End  |
|------------|-----------|-------------|------------|
| BIG Tenant | 45,000    | \$1,305,000 | 2030-10-02 |

Annual Cash Flows

| Year | NOI         | Cap Costs   | Debt Svc  | CF Pre-Debt | CF Post-Debt |
|------|-------------|-------------|-----------|-------------|--------------|
| 1    | \$1,053,564 | (\$385,000) | \$611,067 | \$668,564   | \$57,497     |
| 2    | \$1,074,635 | (\$0)       | \$611,067 | \$1,074,635 | \$463,568    |
| 3    | \$1,096,128 | (\$0)       | \$611,067 | \$1,096,128 | \$485,061    |

Monthly Cash Flows

| Period | NOI      | Cap Costs  | Debt Svc | CF Pre-Debt | CF Post-Debt |
|--------|----------|------------|----------|-------------|--------------|
| Y1 M1  | \$87,797 | (\$32,083) | \$50,922 | \$55,714    | \$4,791      |
| Y1 M2  | \$87,797 | (\$32,083) | \$50,922 | \$55,714    | \$4,791      |
| Y1 M3  | \$87,797 | (\$32,083) | \$50,922 | \$55,714    | \$4,791      |
| Y1 M4  | \$87,797 | (\$32,083) | \$50,922 | \$55,714    | \$4,791      |
| Y1 M5  | \$87,797 | (\$32,083) | \$50,922 | \$55,714    | \$4,791      |
| Y1 M6  | \$87,797 | (\$32,083) | \$50,922 | \$55,714    | \$4,791      |
| Y1 M7  | \$87,797 | (\$32,083) | \$50,922 | \$55,714    | \$4,791      |
| Y1 M8  | \$87,797 | (\$32,083) | \$50,922 | \$55,714    | \$4,791      |
| Y1 M9  | \$87,797 | (\$32,083) | \$50,922 | \$55,714    | \$4,791      |
| Y1 M10 | \$87,797 | (\$32,083) | \$50,922 | \$55,714    | \$4,791      |
| Y1 M11 | \$87,797 | (\$32,083) | \$50,922 | \$55,714    | \$4,791      |
| Y1 M12 | \$87,797 | (\$32,083) | \$50,922 | \$55,714    | \$4,791      |
| Y2 M1  | \$89,553 | (\$0)      | \$50,922 | \$89,553    | \$38,631     |
| Y2 M2  | \$89,553 | (\$0)      | \$50,922 | \$89,553    | \$38,631     |
| Y2 M3  | \$89,553 | (\$0)      | \$50,922 | \$89,553    | \$38,631     |
| Y2 M4  | \$89,553 | (\$0)      | \$50,922 | \$89,553    | \$38,631     |
| Y2 M5  | \$89,553 | (\$0)      | \$50,922 | \$89,553    | \$38,631     |
| Y2 M6  | \$89,553 | (\$0)      | \$50,922 | \$89,553    | \$38,631     |
| Y2 M7  | \$89,553 | (\$0)      | \$50,922 | \$89,553    | \$38,631     |
| Y2 M8  | \$89,553 | (\$0)      | \$50,922 | \$89,553    | \$38,631     |
| Y2 M9  | \$89,553 | (\$0)      | \$50,922 | \$89,553    | \$38,631     |
| Y2 M10 | \$89,553 | (\$0)      | \$50,922 | \$89,553    | \$38,631     |
| Y2 M11 | \$89,553 | (\$0)      | \$50,922 | \$89,553    | \$38,631     |
| Y2 M12 | \$89,553 | (\$0)      | \$50,922 | \$89,553    | \$38,631     |
| Y3 M1  | \$91,344 | (\$0)      | \$50,922 | \$91,344    | \$40,422     |
| Y3 M2  | \$91,344 | (\$0)      | \$50,922 | \$91,344    | \$40,422     |
| Y3 M3  | \$91,344 | (\$0)      | \$50,922 | \$91,344    | \$40,422     |
| Y3 M4  | \$91,344 | (\$0)      | \$50,922 | \$91,344    | \$40,422     |
| Y3 M5  | \$91,344 | (\$0)      | \$50,922 | \$91,344    | \$40,422     |
| Y3 M6  | \$91,344 | (\$0)      | \$50,922 | \$91,344    | \$40,422     |
| Y3 M7  | \$91,344 | (\$0)      | \$50,922 | \$91,344    | \$40,422     |
| Y3 M8  | \$91,344 | (\$0)      | \$50,922 | \$91,344    | \$40,422     |
| Y3 M9  | \$91,344 | (\$0)      | \$50,922 | \$91,344    | \$40,422     |
| Y3 M10 | \$91,344 | (\$0)      | \$50,922 | \$91,344    | \$40,422     |
| Y3 M11 | \$91,344 | (\$0)      | \$50,922 | \$91,344    | \$40,422     |
| Y3 M12 | \$91,344 | (\$0)      | \$50,922 | \$91,344    | \$40,422     |

Valuation Assumptions

|                     |         |
|---------------------|---------|
| Vacancy Rate        | 5.00%   |
| Credit Loss Rate    | 1.00%   |
| Management Fee Rate | 3.00%   |
| Exit Cap Rate       | 6.00%   |
| Sales Costs Rate    | 2.00%   |
| Hold Period         | 3 years |

NOI Growth Rate

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